





Gen Xers 1961-1981

Skeptical about authority?

Tend to see the glass half empty?

Go at it alone?





Baby Boomers 1946-1964

Are you a rule follower?

Out of touch?

Are you loyal and self-sacrificing?











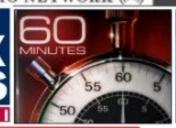
The New York Times Bloomberg

THE WALL STREET JOURNAL The Washington Times The Washington Post Los Angeles Times



































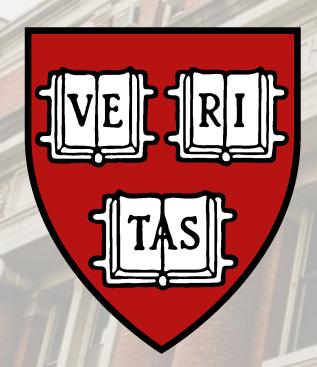


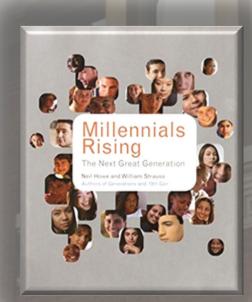


Generation Y vs Millennials

Harvard

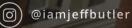














Unexpected Technology Impacts

Image Curation

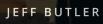
Filtered Content

Ease of Use









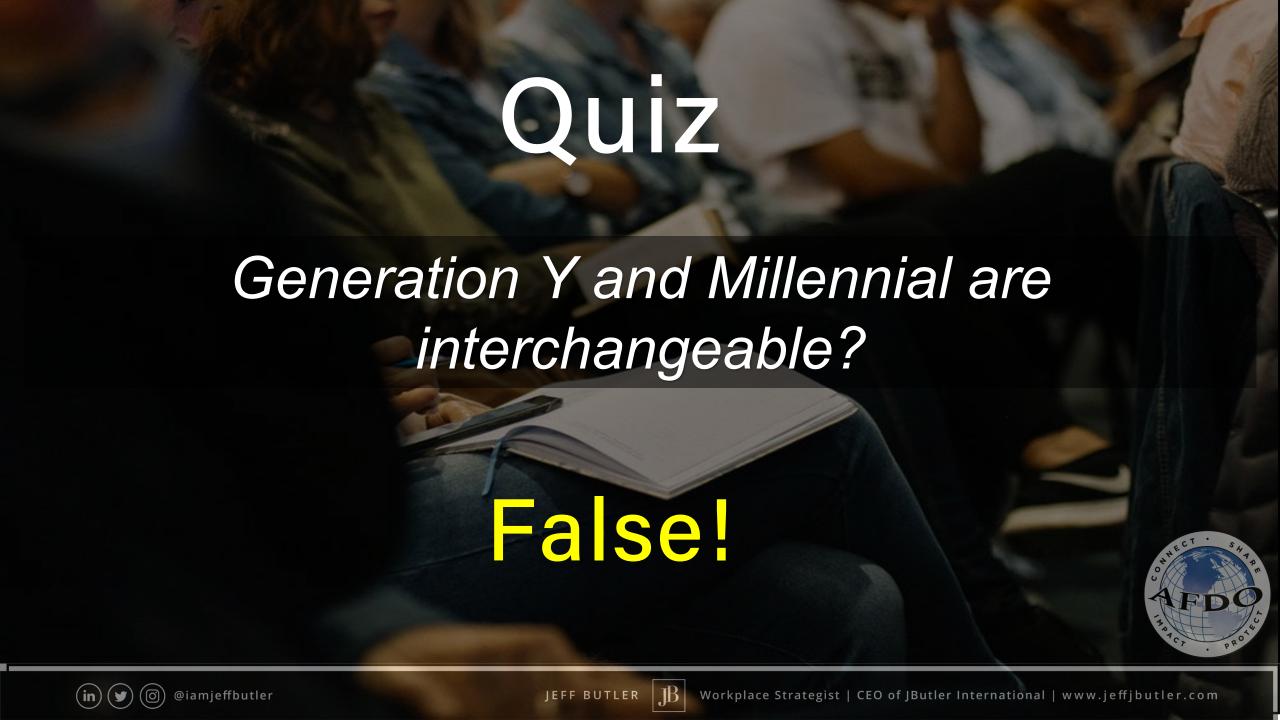
Current Education System

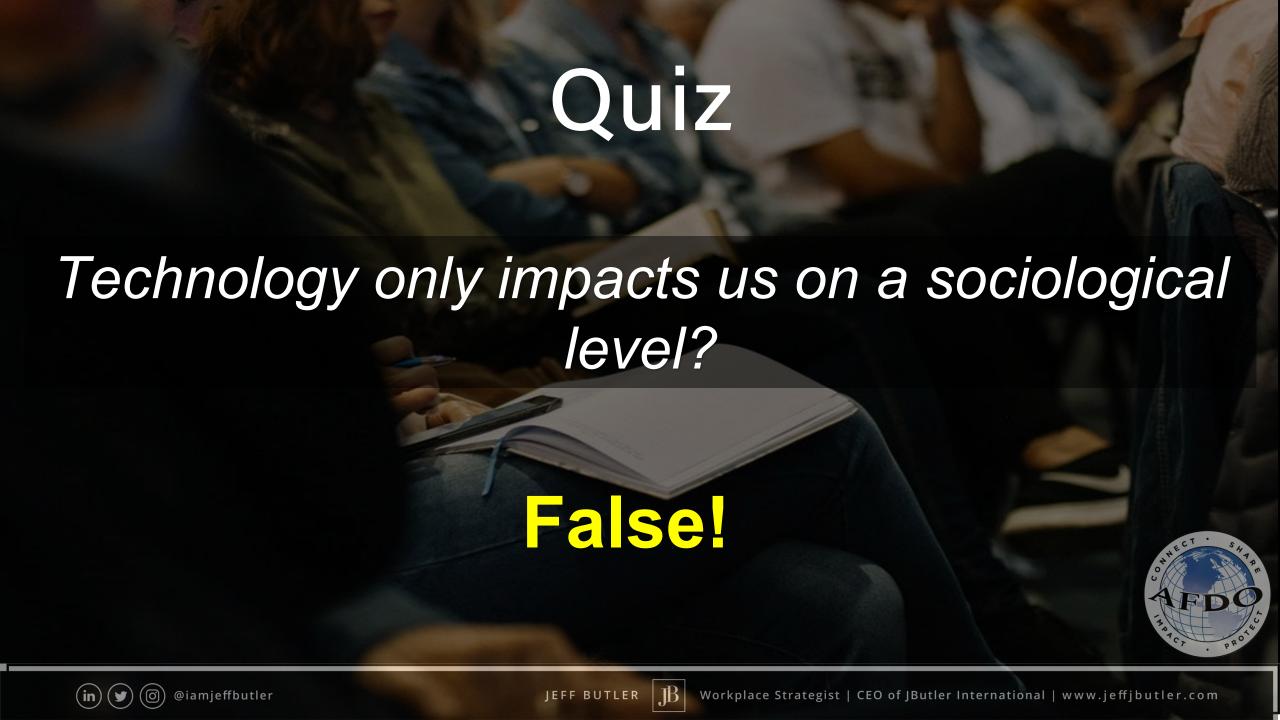
- \$39,500 average student loan debt
- "Non job applicable skills"
- Time intensive (2-8 years)
- \$28,000 median earnings
- US Student Loan Debt Grew 40% in the last 5 years \$1.41 trillion











Quiz Millennials are not able to buy houses because they spend too much on avocado toast? True, Washington Post Workplace Strategist | CEO of | Butler International | www.jeffjbutler.com JEFF BUTLER







If I forego my daily avocado toast and save \$50 a week at 5% interest, I can save \$33,644 in just a decade!

○ 92 1:56 PM - May 15, 2017



32 people are talking about this







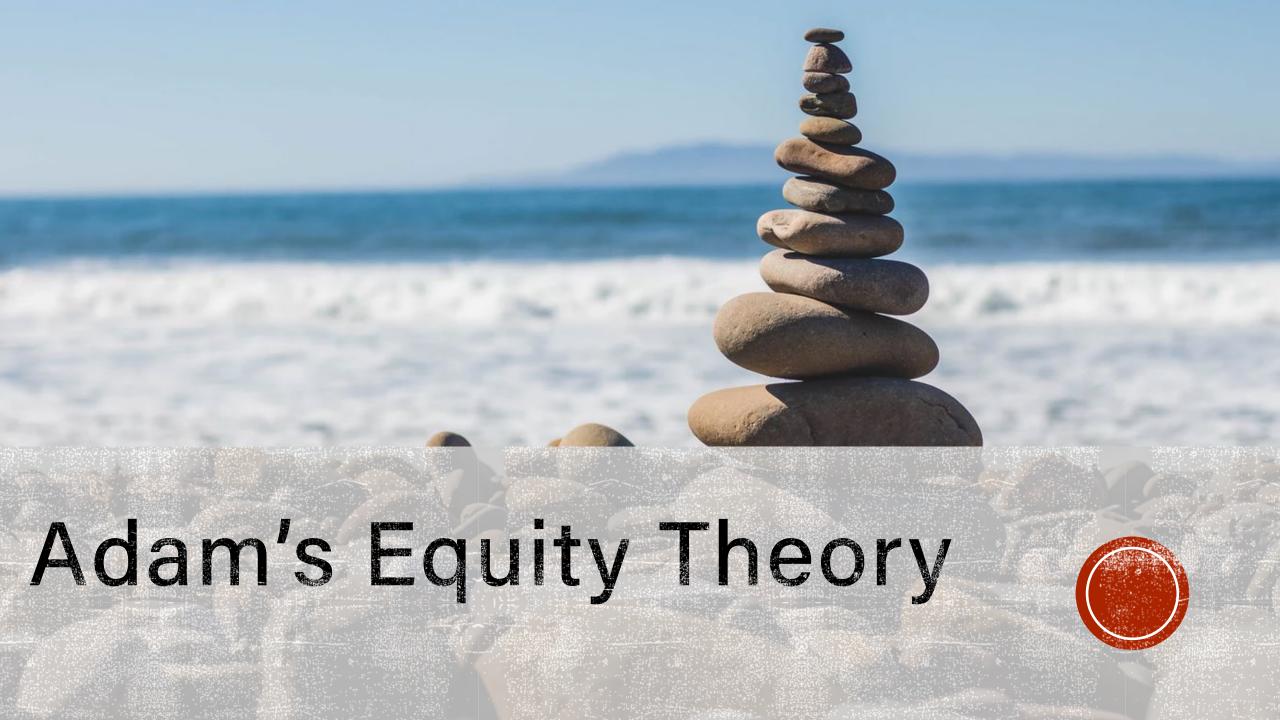


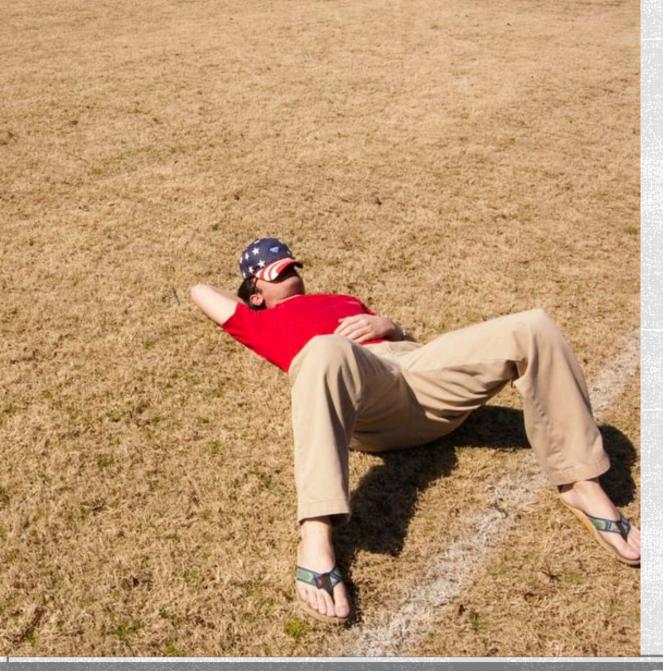








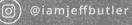




ADAM'S EQUITY THEORY CONSEQUENCES

- Decrease Output
- Push for More Authority
- Go into survival
 (9-5) mode
- Become Resistant

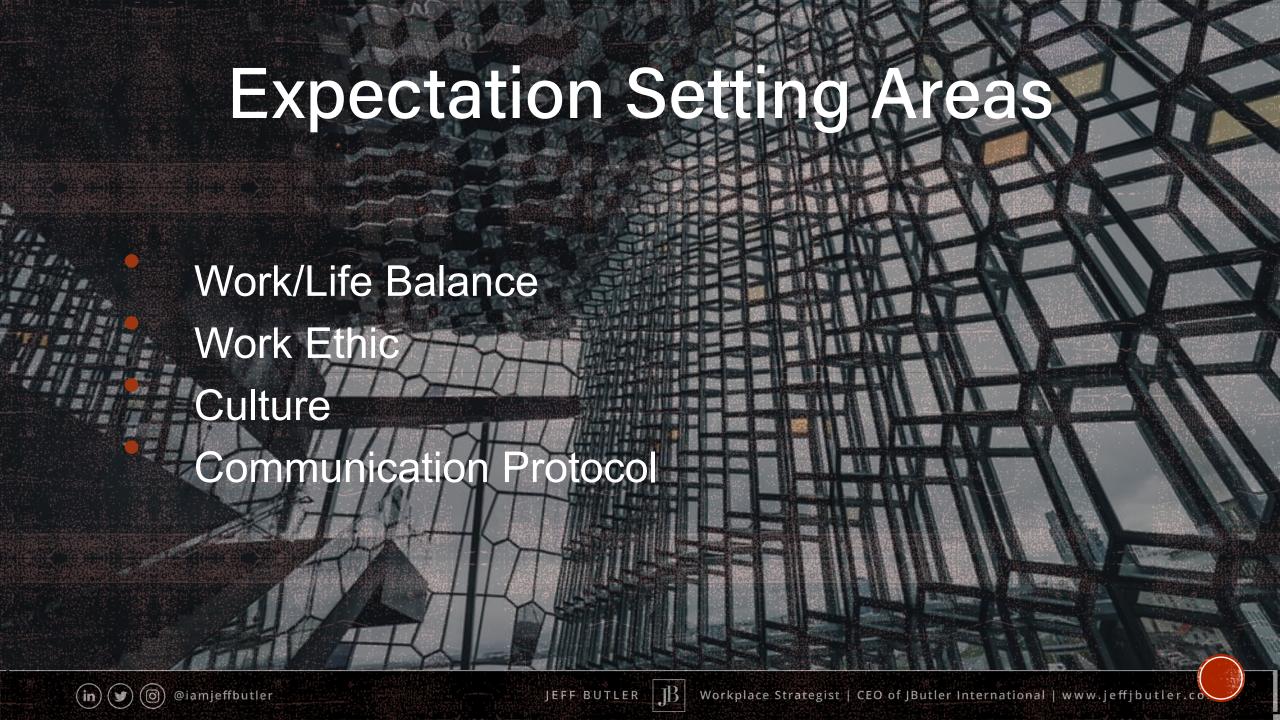












Entitled Employees

1. Have you ever felt your skills weren't good enough for the task?

2.Tell me the last time you made a mistake?

3. What is your expectation of your career progression working here?



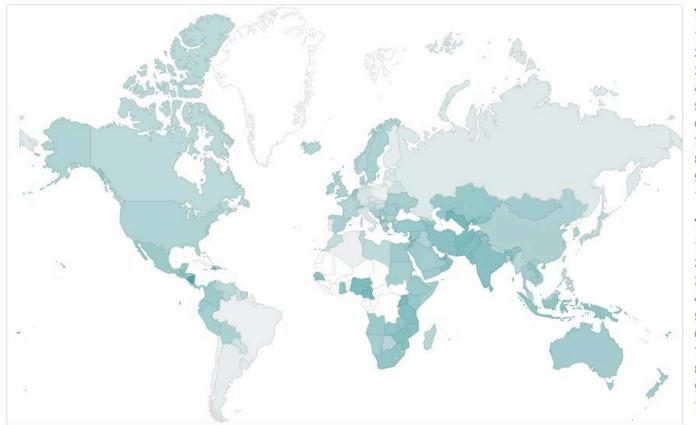








Culture Styles Ranked by Industry Low

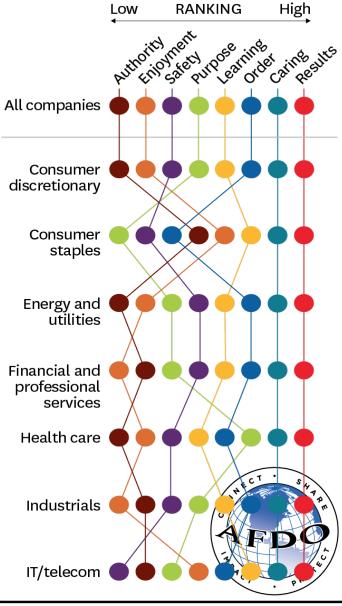


Top Extraverted countries

- 1. Nicaragua (57.49%)
- 2. Lebanon (56.39%)
- 3. Rwanda (55.16%)
- 4. Uzbekistan (54.25%)
- 5. Cameroon (54.22%)
- 6. United Arab Emirates (54%)
- 7. Uganda (53.85%)
- 8. Afghanistan (53.78%)
- 9. Nigeria (53.72%)
- 10. Fiji (53.63%)

Top Introverted countries

- 1. Lithuania (55.6%)
- 2. Chile (55.46%)
- 3. Algeria (55.15%)
- 4. Faroe Islands (55.11%)
- 5. Brazil (54.93%)
- 6. Poland (54.83%)
- 7. Finland (54.65%)
- 8. Portugal (54.65%)
- 9. Argentina (54.57%)
- 10. Uruguay (54.38%)







Quiz

Checklist protocols are used to improve company morale?

False!, Work Quality

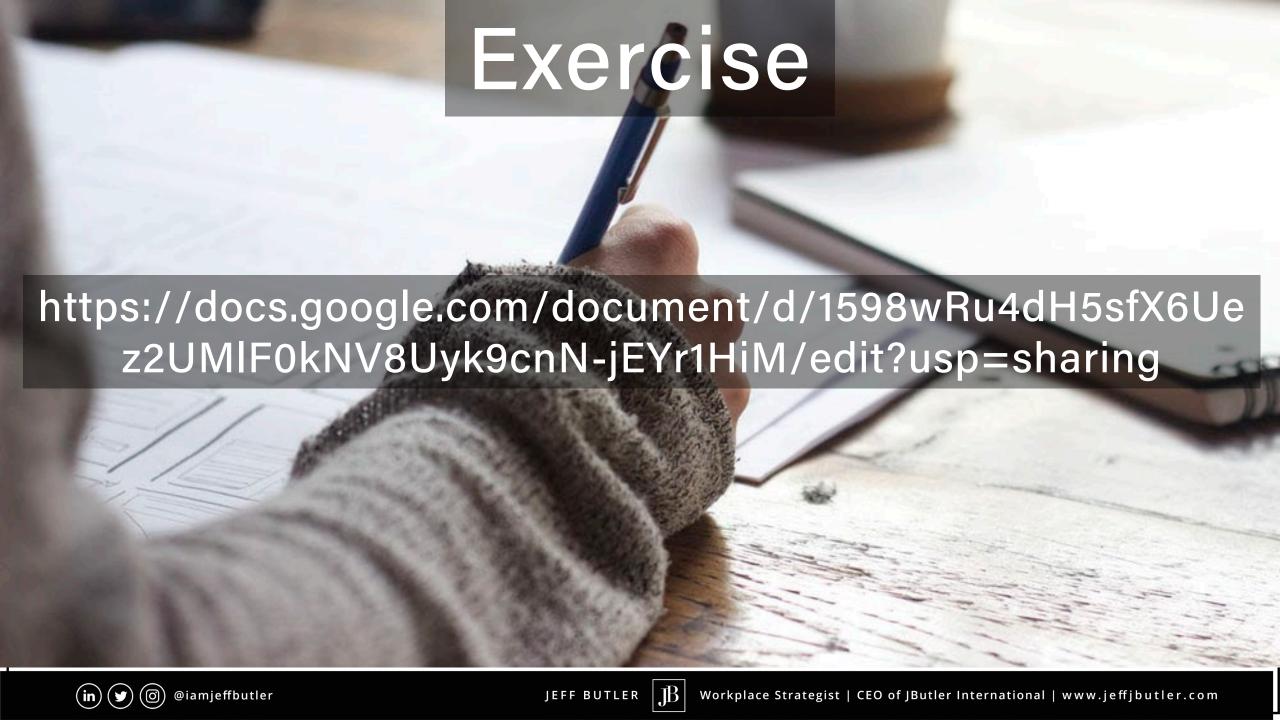






Quiz To screen for entitlement, ask questions about the past work consistency? False!, mistakes Workplace Strategist | CEO of | Butler International | www.jeffjbutler.com JEFF BUTLER









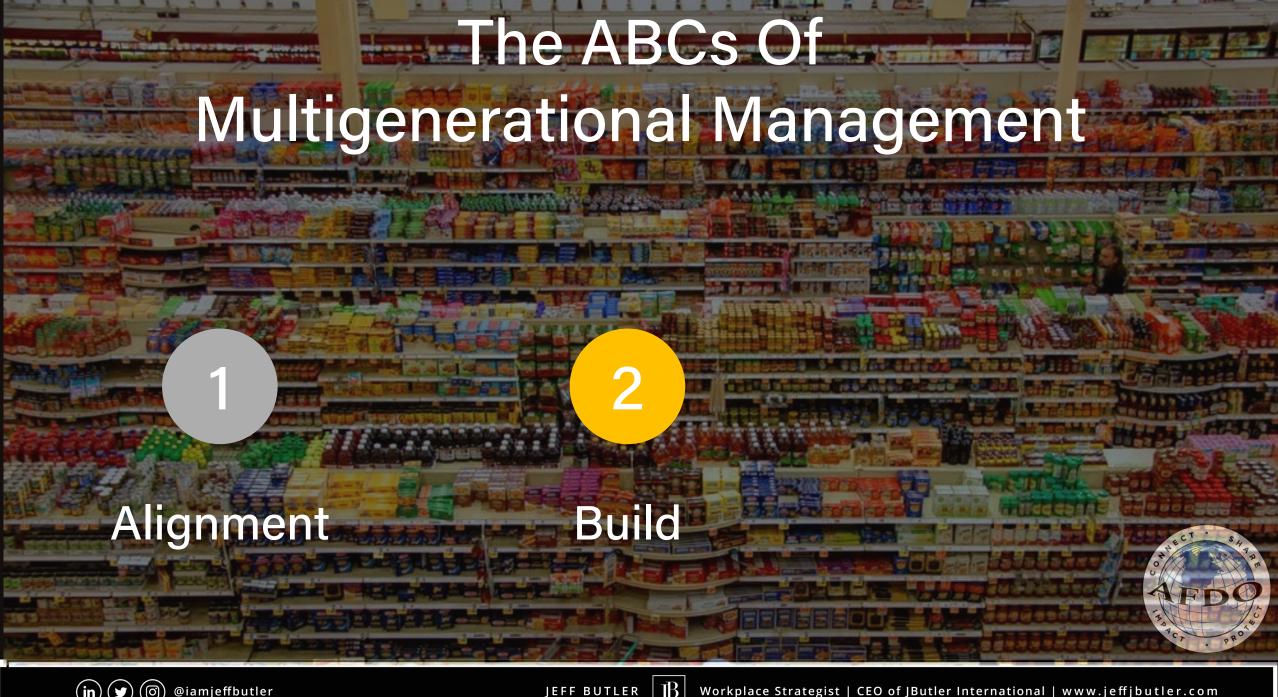


Exercise Results -Uncovering Hidden Context

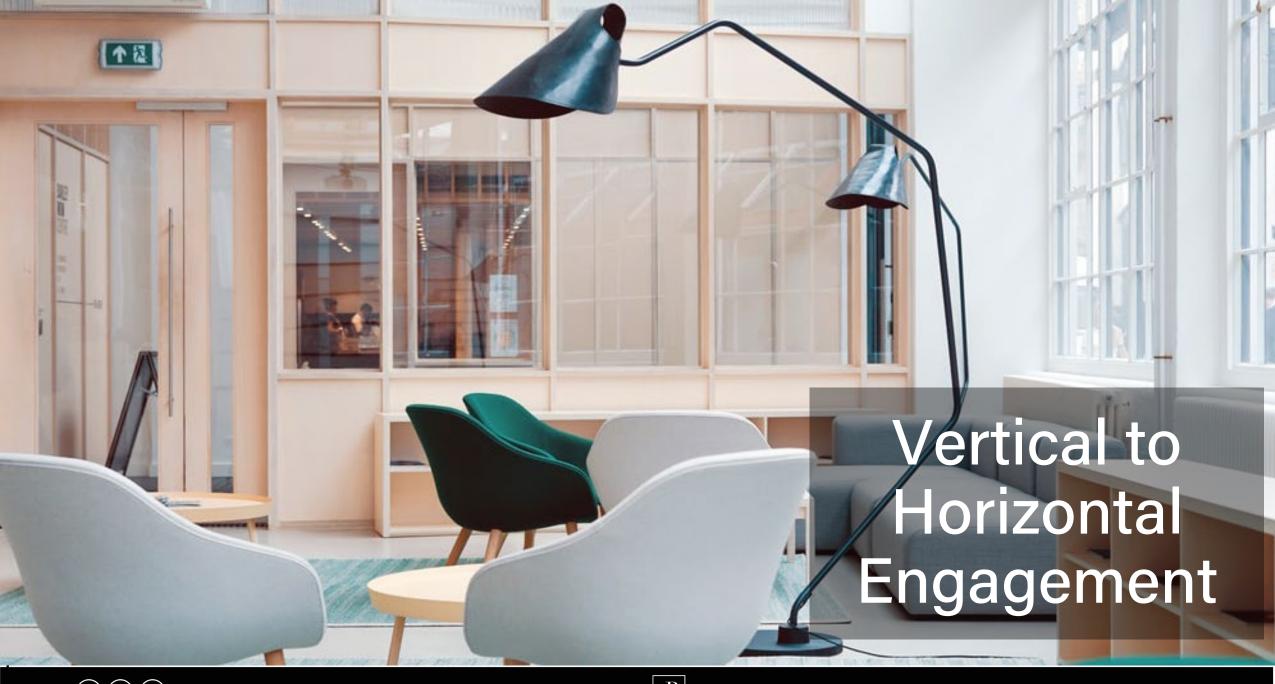
- Video Feedback (loom.com)
- Reciting Feedback

















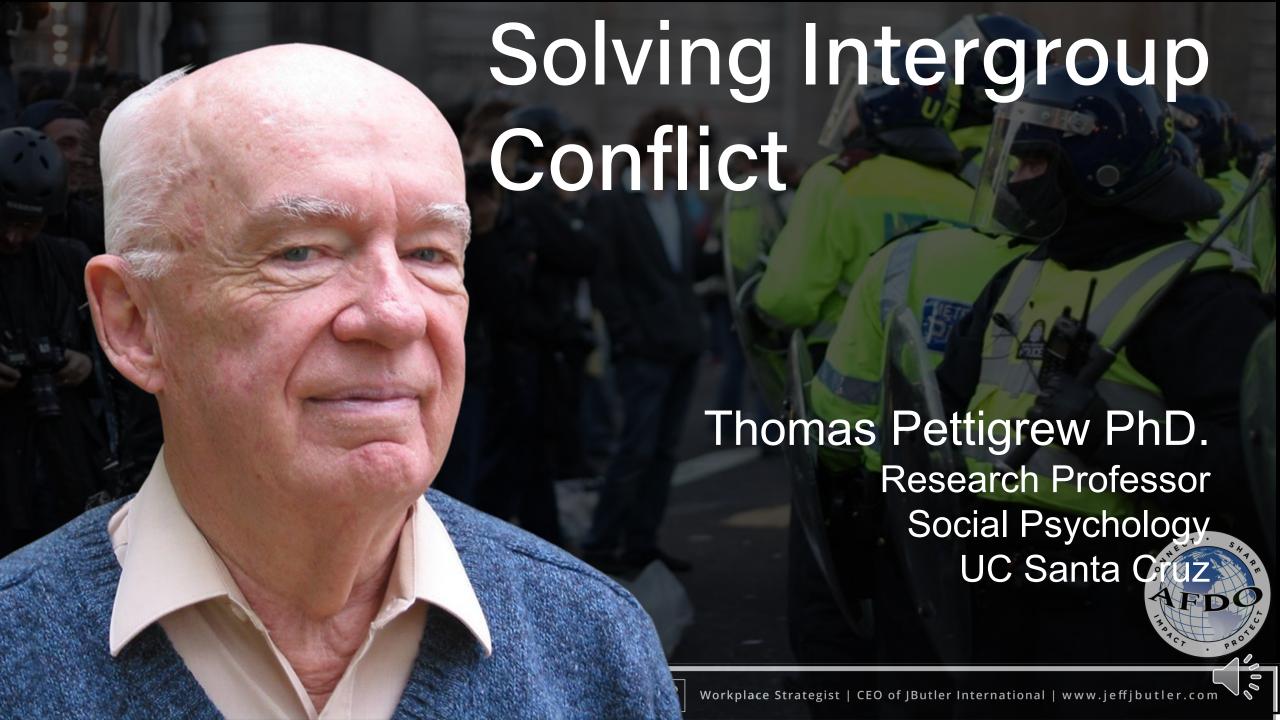














Emotional Connection









All Port Conditions

Equal Status

Intergroup Cooperation

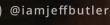


Common Goals

Institutional Support













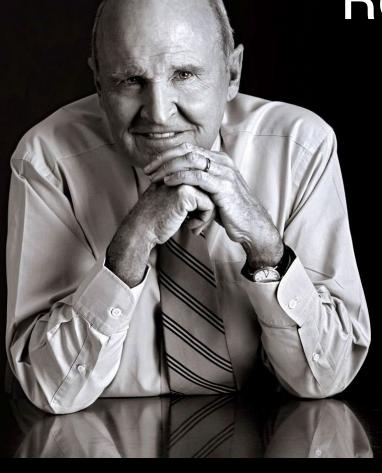
Scratch the Surface



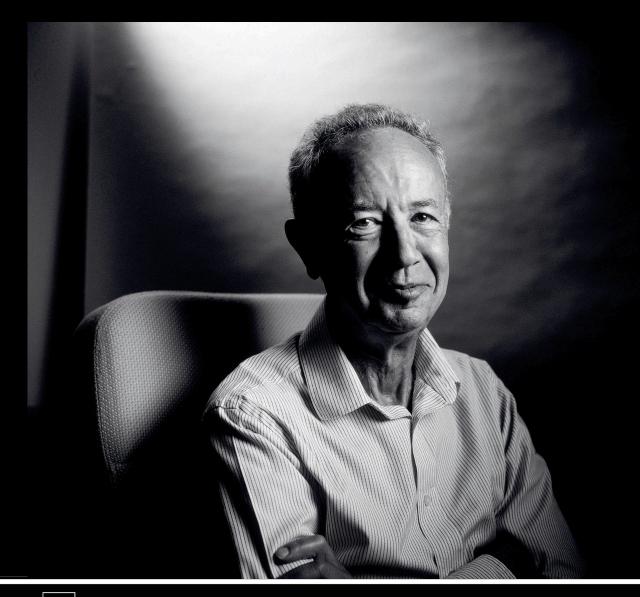




Reverse Mentorship



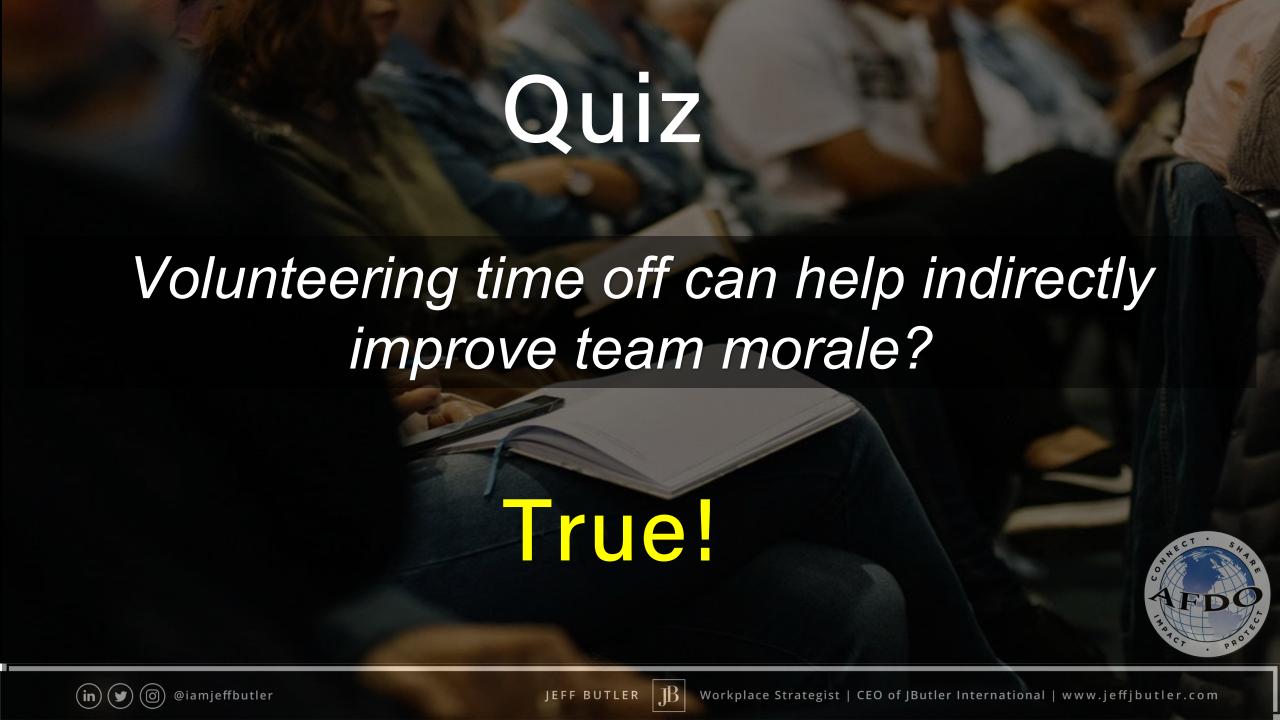
Jack Welch & Andrew Grove Past CEOs of GE & Intel











50% of people are more engaged when they have 5 friends they work with?

False!









Adam Equity's solely focuses on demographic inclusion?

False!, Fairness







The office water cooler is the place where adults can act like high schoolers?

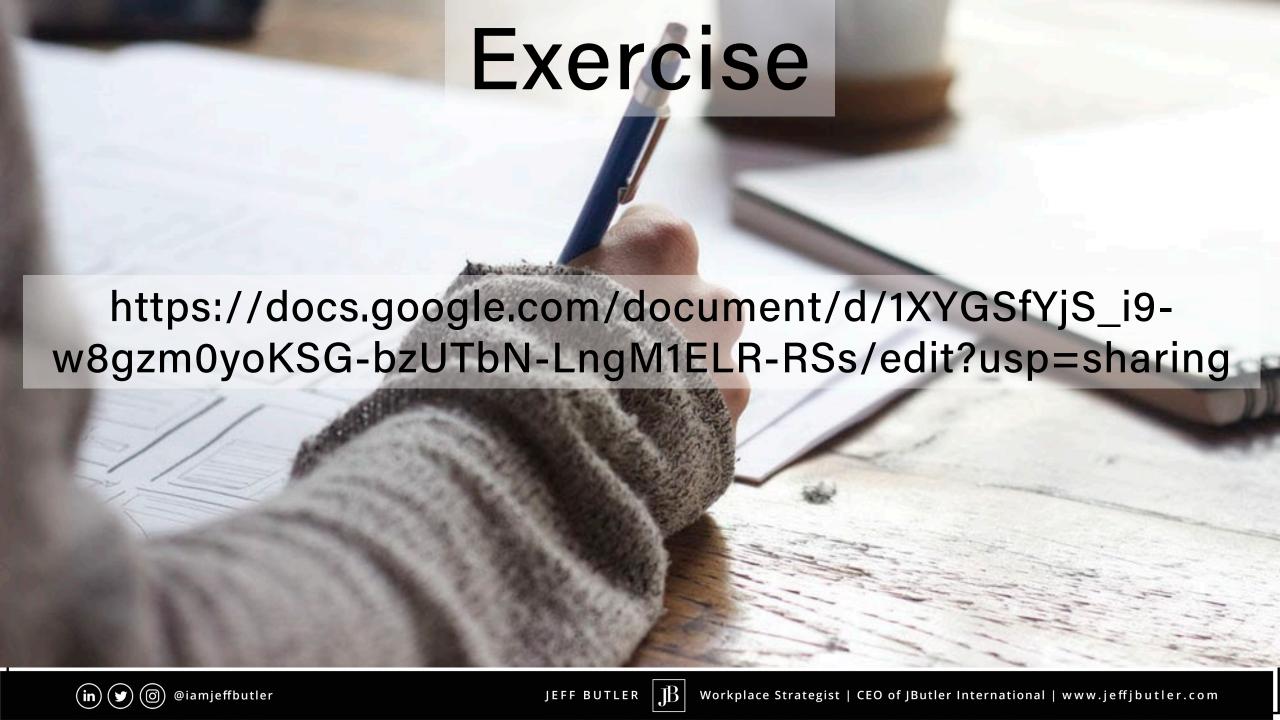
True

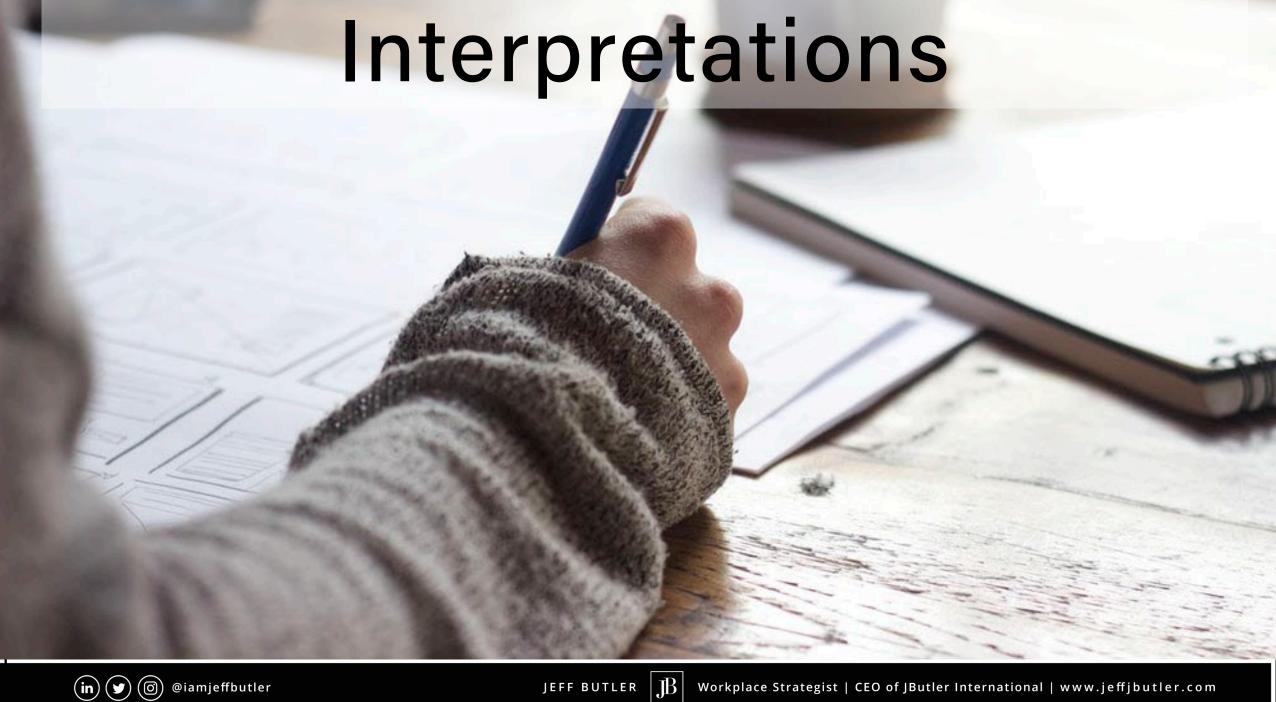














The Actual Culture

- Earth Worshiping culture.
- Males are subordinate to females.
- Leader padding was checking for weapons.
- Females placed in seat of honor, closest to the ground.
- Men drank first to test for poison.
- King must ask the queen for permission.
- Woman was chosen due to her having the largest feet.











The Generational Responses



Baby Boomer Bob



Generation X Jill









Annual Review



Tell them during next 1v1



Now







43%

Decrease in referral rate regardless of negative v. positive feedback

LEADERSHIP IQ

















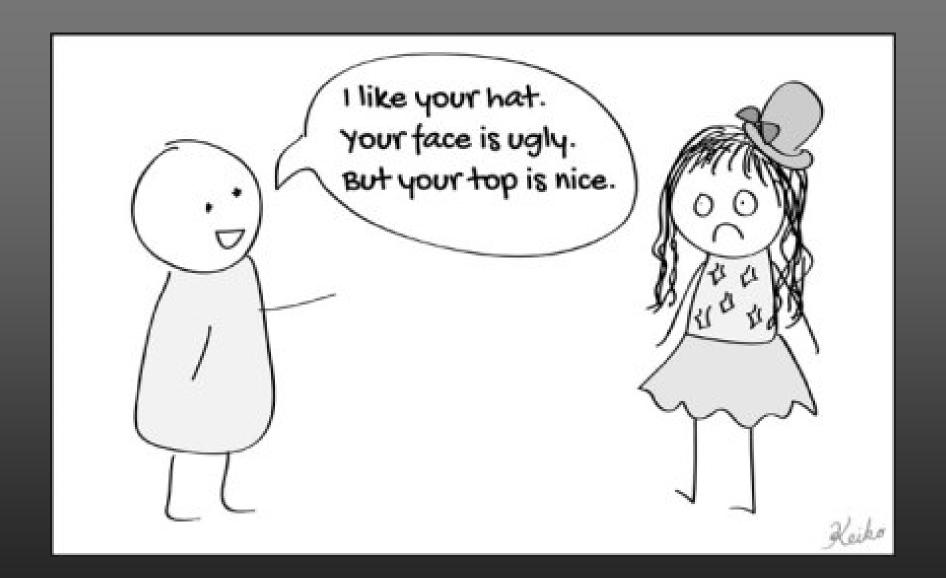


How to Give Feedback



















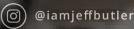


Consistent One on Ones

- Backfill anticipation
- Process improvement
- Employees feel heard
- Increase in engagement









Feedback sandwiches do a good job at splitting the negative and positive feedback?

False











Directive feedback reveals the process problem to the employee?

True/False

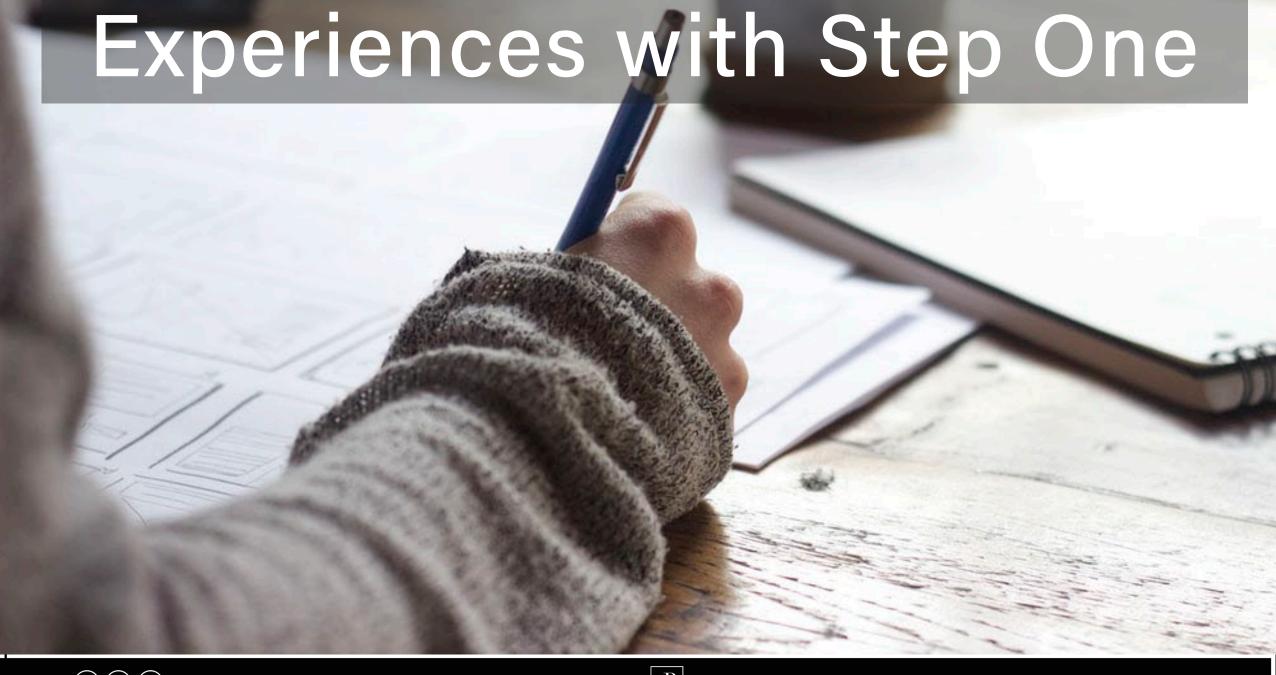














Step Two Setup

https://docs.google.com/document/d/1VYl4e V6p0lvS7VKxOyEYeKJA7wq1Re6Mwe63i_dgQy k/edit?usp=sharing







Advantages: Systematic

deation

- Overcomes Introversion/Extroversion
- Maximizes everyone's knowledge.
- Team's ability to debate is the key to harnessing knowledge
- Utilized as accounted quality control
- The facilitator will determine if people feel open to sharing.
- History will determine if people will entirue to share



Use Cases: Systematic

- **Business Development**
- **Engineering Teams (Software, Electrical)**
- Lunch and Learns / Retrospectives
- Anywhere with junior/senior positions regarding

technical knowledge





















"We must know the past in order to avoid repeating it in the future"

"We must know each other in order to build a future"













