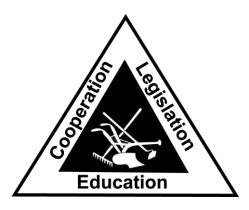
### National Farmers Union



- Founded in 1902, representing almost 200,000 family famers and ranchers
- Dedicated to protecting and enhancing the economic well-being and quality of life for family farmers and ranchers and their rural communities
- Core Values are:
  - Education
  - Legislation
  - Cooperation







NFUF awarded \$4.5m from FDA over three years for education, outreach, and training for local growers

Local Growers

Over 50% of product sold within 275 miles

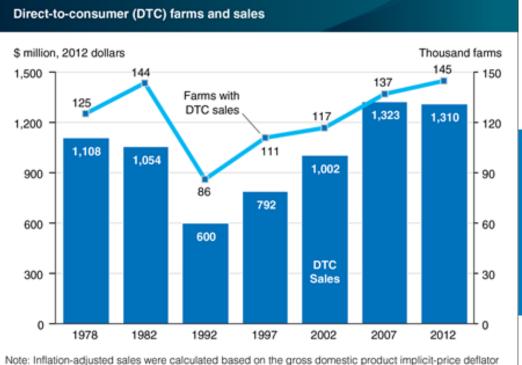
#### **Main Objectives**

- Needs Assessment
- Outreach and Education
- Training

- Grower Liaison Model
- Communication

### What Do Local Growers Need?





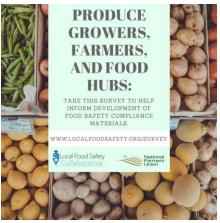
Note: Inflation-adjusted sales were calculated based on the gross domestic product implicit-price deflator published by U.S. Department of Commerce, Bureau of Economic Analysis, calibrated to 2012=100. Source: USDA, Economic Research Service, using USDA, National Agricultural Statistics Service, Census of Agriculture, various years.

#### Your farm is eligible for a qualified exemption from this rule,

which means that you must comply with certain modified requirements and keep certain documentation, as per Sections 112.6 and 112.7.

### Needs Assessment





- Open 6/20/17 10/31/17
- 1173 responses

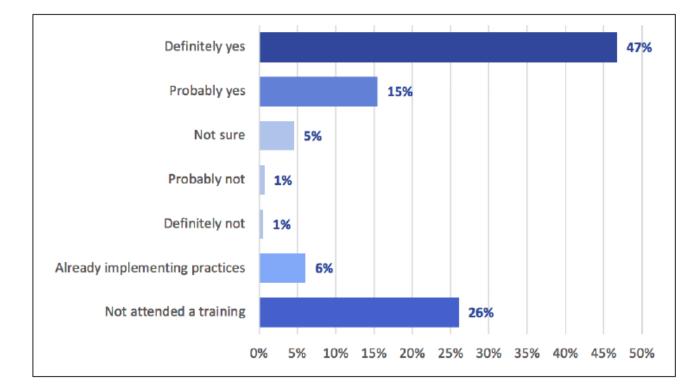
#### Listening Sessions

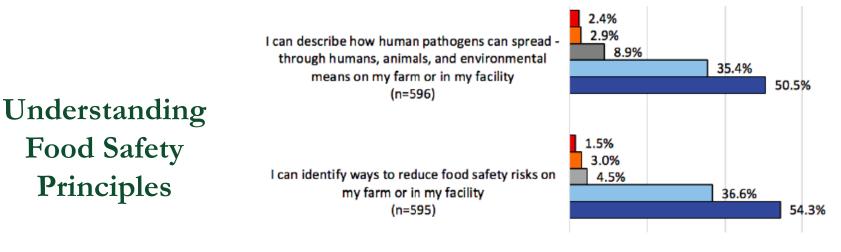


- Processor and Grower Sessions
  - Wisconsin 3/19
  - Mississippi 3/21
  - Massachusetts 6/13
  - California 7/12-13



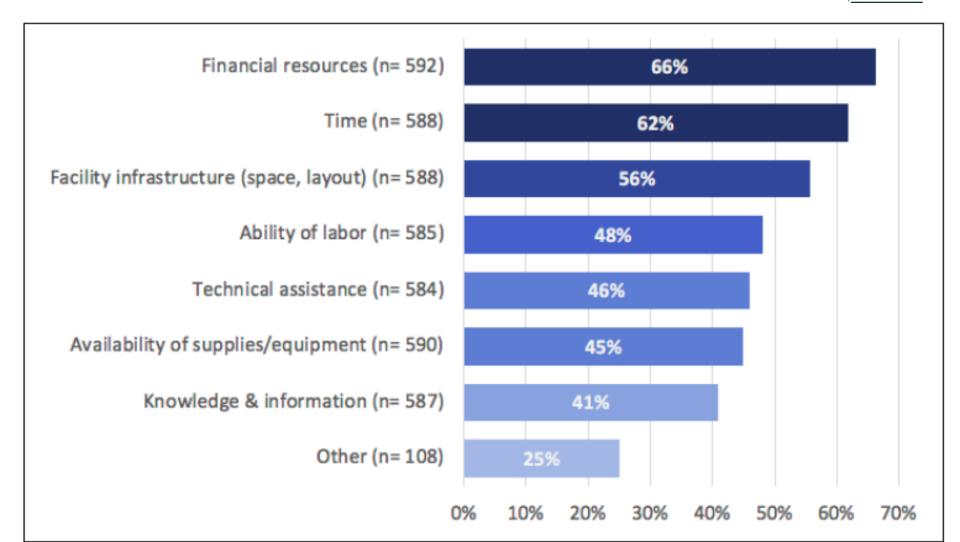
Plan to Implement Food Safety Practices as a Result of Training





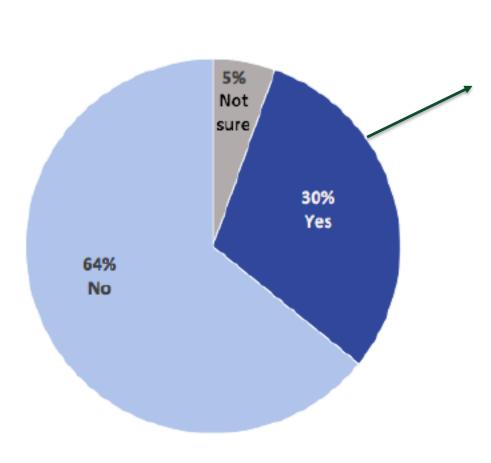
■ strongly disagree ■ somewhat disagree ■ Neither agree nor disagree ■ Somewhat agree ■ Strongly agree

### Limitations to Implementing Food Safety Practices



### Do You Have a Written Farm Food Safety Plan?





#### Farmers who have a FSP

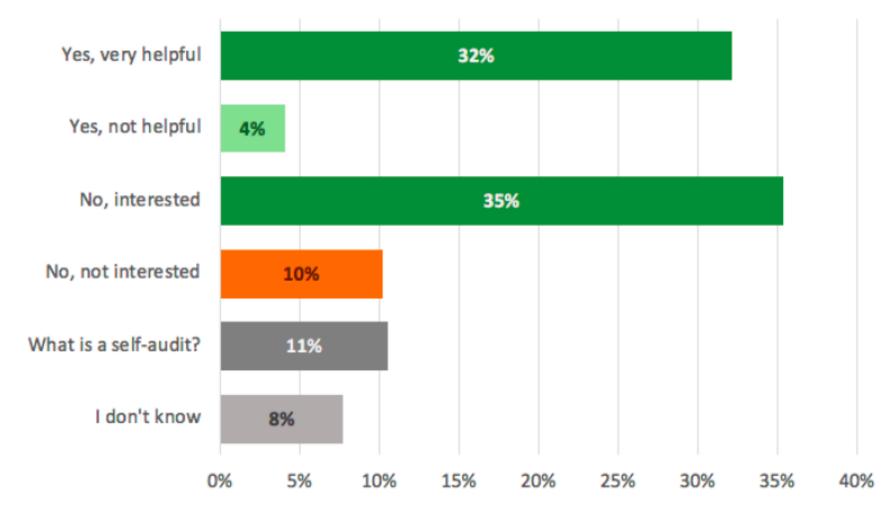
 Less likely to check greatly limiting when assigning levels to perceived barriers.

#### Listening session responses

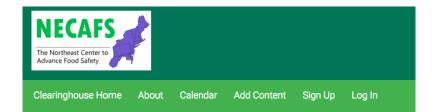
- Have a plan but it's not written down
- Just beginning not ready for a full plan yet

#### Conducted a Self-Audit of Food Safety Practices on Your Farm/Facility





### Most Important Sources for Obtaining New Information or to Learn a New Skill



#### Welcome to the NECAFS Clearinghouse!

The Northeast Center to Advance Food Safety (NECAFS) clearinghouse is a curated source c Anyone can search and view the resources linked to the clearinghouse by using one or all of t

In order to link your food safety related materials and make them searchable within the cleari

#### Survey Ranking

- Websites
- Written materials
- Extension trainings, group meetings, and seminars

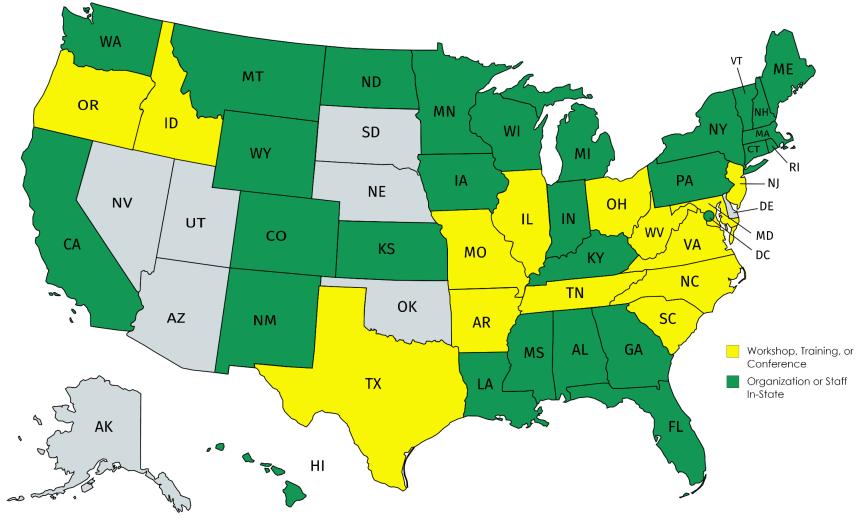


#### **Open-Ended Responses**

- Farmer-to-farmer learning
- Hands-on learning
- Personal interaction with experts

### **Project Presence**

20 Subrecipients Since 201617 Subrecipients Currently



### Metrics Through March 2019

105 Produce Safety Alliance Grower or Train
the Trainer Trainings

S

- 2,032 Individuals attended PSA trainings
- 113 People sent to PSA Train-the-Trainers
- 469 Conferences or Workshops attended/held
- 116,980 Stakeholders engaged
- Over 129,000 educational and outreach materials distributed



# **Food Safety Training Continuum**



On-farm field days or starter presentations

Initial Introductions



Preduce Safety

FSMA: DEVELOP YOUR FARM FOOD SAFETY PLAN

Implementation and guidance workshops; addon curriculums

#### Full PSA Grower Training



## **Project Output**



#### 18 Episode Food Safety Podcast

### 4 Episode Food Safety Podcast





### **Project Output**



# Farm Demonstration Sites in AL and MS

Food Safety Program Matrix for Talking to Buyers About Food Safety

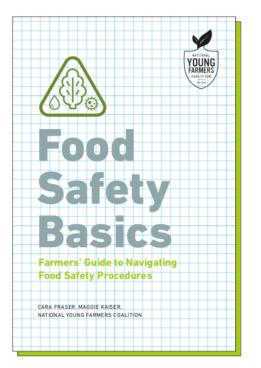




#### Food Safety Plan Workshops

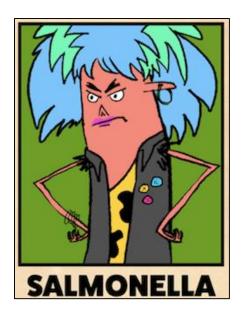
## **Project Output**





Guidebook for After a PSA Grower Training

### PSA Grower Training Promotion Video





## www.LocalFoodSafety.org

