Gluten Free: An Industry Perspective

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GENERAL MILLS

Worldwide People Turn to General Mills for Breakfast, Lunch, Dinner, and Snacks





Championship Brands

























































Agenda for Today

Introduction to Gluten Free

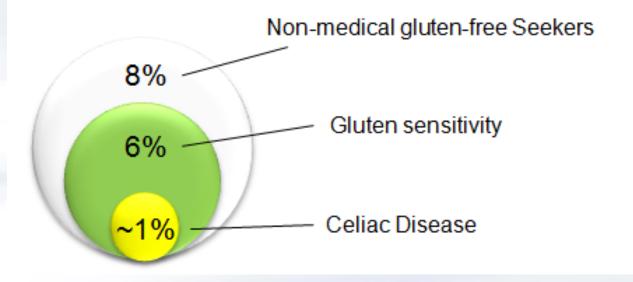
Evaluation Process for Gluten Free

Analytical Methods & Challenges



15% of Americans are Seeking Gluten Free

15% of Americans Seeking Gluten Free¹



Thursday, March 10, 2011



UNIVERSITY OF MARYLAND SCHOOL OF MEDICINE RESEARCHERS IDENTIFY KEY PATHOGENIC DIFFERENCES BETWEEN CELIAC DISEASE & GLUTEN SENSITIVITY



Dr. Alessio Fasano directs the Center for Celiac Rsearch.



A Leader in Gluten Free Products

- A variety of products labeled as Gluten Free
- The first major brand with Gluten Free breakfast cereal
- Listening to the needs of consumers







Evaluation Process for Gluten Free



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Global Standards

Codex

20 ppm

Individual Countries

- EU Countries 20 ppm
- Canada 20 ppm
- Australia No presence

3rd Party Certification

- Gluten Free Certifying Organization (GFCO)
- NSF



U.S. Regulation

- GF regulatory definition:
 - "[a]ny unavoidable presence of gluten in the food bearing the claim in its labeling is below 20 ppm"
- Expectations communicated in preambles to gluten-free rulemaking:
 - Use controls needed to prevent cross-contact.
 - Ensure gluten levels are as low as possible,
 and that food has < 20 ppm gluten.
- FDA issued guidance on appropriate test methods.
- As yet, no guidance on sampling and sample prep



Safety Across the Product Life Cycle

From Concept to Consumer

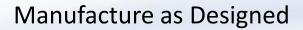


Product Design

Supply Chain

Marketplace

Design Safety In



Consumer and Customer Feedback



Safety Management System

Integrated
Safety Management
System

Strong Culture & Leadership

- Management commitment
- Goals, objectives and plans
- Culture of reporting safety incidents

2

Appropriate Stru*c*ture

- Line management accountability and responsibility
- · Safety personnel
- Integrated organization structure
- Motivation and awareness

3

Processes & Actions

- Effective communication
- Incident investigation
- Policies, procedures and performance standards
- Inspections and audits

4

Learning & Development

- Organizational Capability and Capacity Needs Assessment
- Education, Training and Development



Systems Based Approach for Gluten Free

Risk Based

Validation

- Ingredients
- Supply Chain

Verification

- Ingredients
- Supply Chain



Evaluation Process: Ingredient

- Supplier qualification
 - Ingredient review
 - Review of supplier's controls
 - On-site qualification audits
 - Third party certification
 - Testing
 - By supplier
 - By General Mills
 - Certificates of analysis



Evaluation Process: Finished Product

- Operations Review
 - Evaluation of products made on the same line
 - Order of scheduling
 - Changeover practices
 - Cross-contact concerns
 - Testing



Analytical Challenges



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ELISA Testing

Two ELISA Methods

- R-Biopharm
- Morinaga Institute

AOAC Validation

- High Relative Standard Deviation
 - 20 50% RSD on R-Biopharm test kit

Very Small Sample Size

- 0.25 g test (R-Biopharm)
- 1.0 g test (Morinaga Institute)



Testing Challenges

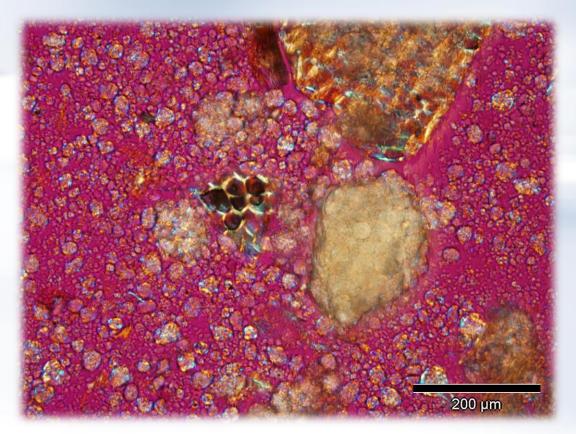
 The repeatability of the gluten test method is dependent on the particle size of the sample matrix.

- The overall variation of sampling and measurement will depend on several factors.
 - Mass of initial subsample
 - Grinding/homogenization equipment
 - Test Portion Size



Testing Challenges

Lack of homogeneity when grinding samples





Key Takeaways

- Consumers are seeking gluten free products.
- For industry to develop gluten free products, a risk based approach and evaluation of the entire supply chain is needed.
- Verification involving analytical testing is complex due to lack of homogeneity and small sample size in some matrices.



INCIDENT FREE



We lead with safety

Every incident is preventable

We are all accountable

INCIDENT FREE